



<https://getjob.govhelp.in/job/axis-bank-recruitment-2024-fast-job-account-executive-post/>

Axis Bank Recruitment 2024 – Fast Job – Account Executive Post

Hiring organization

Axis bank

Job Location

Swarajyanagar, 500018, Hyderabad, Telangana, India

Date posted

January 6, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through

31.08.2024

Base Salary

USD 22,000 - USD 26,500

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});

Description

Axis Bank Recruitment 2024

As an Account Executive at Axis Bank, you'll be the trusted financial partner for your assigned portfolio of clients. You'll actively listen to their needs, identify solutions from our diverse product and service offerings, and guide them towards achieving their financial goals. Your passion for building relationships and your expertise in financial products will be key to exceeding client expectations and driving profitable growth for the bank.

(adsbygoogle = window.adsbygoogle || []).push({});

Axis Bank Jobs Near Me

Responsibilities:

- **Relationship Architect:** Build strong, long-lasting relationships with clients, understanding their financial aspirations and tailoring personalized solutions to meet their individual needs.
- **Financial Pathfinder:** Proactively identify and offer relevant financial products and services, from savings accounts to loans and wealth management solutions, demonstrating their value and ensuring client satisfaction.
- **Target Achiever:** Develop and implement successful sales strategies, achieving and exceeding individual and team sales targets through client engagement and effective communication.

(adsbygoogle = window.adsbygoogle || []).push({});

Axis Bank Careers

Skills:

- **Exceptional communication & interpersonal skills:** Build rapport, engage confidently in conversations, and present financial solutions in a clear and compelling manner.
- **Client-centric mindset:** Possess genuine empathy and a strong focus on understanding client needs and exceeding their expectations.
- **Product knowledge:** Deep understanding of Axis Bank's diverse financial products and services, effectively communicating their benefits and features to clients.
- **Sales & business development:** Proficient in identifying sales opportunities, building effective sales plans, and achieving targets through negotiation and closing techniques.
- **Organizational & time management:** Prioritize tasks efficiently, manage client relationships effectively, and meet deadlines consistently.

Important Links

Find the Link in [Apply Now](#) Button

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});