



<https://getjob.govhelp.in/job/sony-careers-jobs-alerts-sales-executive-posts/>

## Sony Careers – Jobs Alerts – Sales Executive Posts

### Job Location

Constitution House, 110001, Delhi, Central Delhi, India

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### Base Salary

USD 18 - USD 22

### Qualifications

12th/Graduate

### Employment Type

Full-time

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[Fresher and Experience Candidates Required: Click Here to Apply Now!](#)

### Description

#### Sony Recruitment

As a Sales Executive at Sony, you'll be at the forefront of bringing exceptional products and experiences to life. You'll play a crucial role in exceeding sales targets, building strong relationships with clients, and showcasing the unparalleled quality and ingenuity that defines Sony.

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#### Sony Jobs Near Me

#### Responsibilities:

##### 1. Become a Product Champion:

- Develop in-depth knowledge of Sony's diverse product portfolio, from televisions and cameras to audio equipment and gaming consoles.
- Articulate the unique features and benefits of each product with passion and conviction.
- Demonstrate products effectively, providing personalized recommendations and tailored solutions to suit customers' needs.

##### 2. Forge Strong Connections:

- Build and nurture relationships with potential and existing clients, understanding their requirements and tailoring solutions accordingly.
- Proactively identify sales opportunities and present compelling proposals to close deals.
- Provide exceptional customer service, ensuring a positive and

#### Hiring organization

Sony

#### Date posted

February 12, 2024

#### Valid through

31.08.2024

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memorable experience throughout the sales journey.

### 3. Drive Growth and Excellence:

- Set ambitious sales targets and consistently strive to exceed them.
- Analyze market trends and competitor activity to optimize sales strategies and stay ahead of the curve.
- Contribute to team success through collaboration, knowledge sharing, and a continuous learning mindset.

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## Sony Careers

### Skills:

- **Communication Skills:** Excellent written and verbal communication skills, with the ability to tailor your message to diverse audiences.
- **Sales Skills:** Proven track record of exceeding sales targets in a previous role (not mandatory for freshers).
- **Product Knowledge:** Passion for technology and a strong desire to learn about Sony's innovative products.
- **Customer Focus:** A genuine commitment to providing exceptional customer service and building lasting relationships.
- **Time Management:** Ability to prioritize tasks effectively and manage multiple deadlines simultaneously.
- **Teamwork:** Collaborative spirit and willingness to share knowledge and contribute to team goals.

**Tags:** Sony Jobs, Sony Recruitment, Sony Jobs For Me, Sony Vacancy, Sony Jobs 2024, All India Jobs, Sony Recruitment 2024

### Important Links

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